

Delivery & Receiving



The Profitect Delivery and Receiving (D&R) module identifies and resolves profit amplification and growth opportunities related to the store's back door interface to the Distribution Centers (DCs), suppliers and other stores by correlating receiving, transfers and returns data with sales and inventory levels. This module identifies delivery and receiving patterns and discrepancies that could come from any number of variances such as missing goods, damaged items, mishandling of claims or returns, suppliers or receiver error or fraud and non-compliance. Data, alerts and best-practices are correlated to any relevant entity specific to receivers, transporters or suppliers highlighting where untapped profit growth opportunities lie.

Benefits

- Maximize profit amplification and growth opportunities related to goods received, transferred and/or returned at the individual store level
- Shorten reaction time to ordering and receiving discrepancies and trace back to specific suppliers, drivers, distribution centers, or receiving personnel
- Minimize potential leakage by improving adherence to return handling and claim submission procedures
- Facilitate increased awareness of logistics and reverse logistics leakage and costs
- Optimize allocation of logistics personnel and technology for maximizing profit amplification
- Improve service levels with key suppliers, carriers and receiving operations
- Rapid return on investment with minimal deployment effort and training requirements
- Empower receiving lane employees with democratization data figures

Profit Amplification Knocking at the Back Door – Delivery & Receiving Role in Maximizing Profit Growth

Tracking Received Goods

By analyzing mismatches between products ordered and goods received, Profitect enables retailers to identify excessive discrepancies and trace them back to their sources of origin. The module also enables retailers to monitor returns and claims, ensuring due credit is requested when a product is missing from a shipment, damaged, recalled or returned to the supplier.

Building on Industry Best Practices

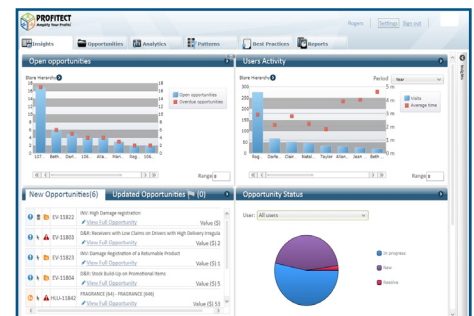
Profitect offers insight from a best practices solution bank compiled over 16 years of retail experience. Rather than simply identifying problems, Profitect's solution enables managers to pinpoint anomalies, understand the root causes of potential gaps and deliver actionable plans to implement change.

Delivery & Receiving KPI and Scorecard

The D&R module allows users at all levels to establish and track profit amplification metrics and key performance indicators (KPIs), helping the organization to continuously improve opportunities for growth and profit amplification. Some of the D&R KPIs include: Discrepancies compared to sales and returns / claims compared to sales, invoices compared to sales both in DSD as well as in warehouse delivery.

Easy to Deploy: Minimizing Time to Value

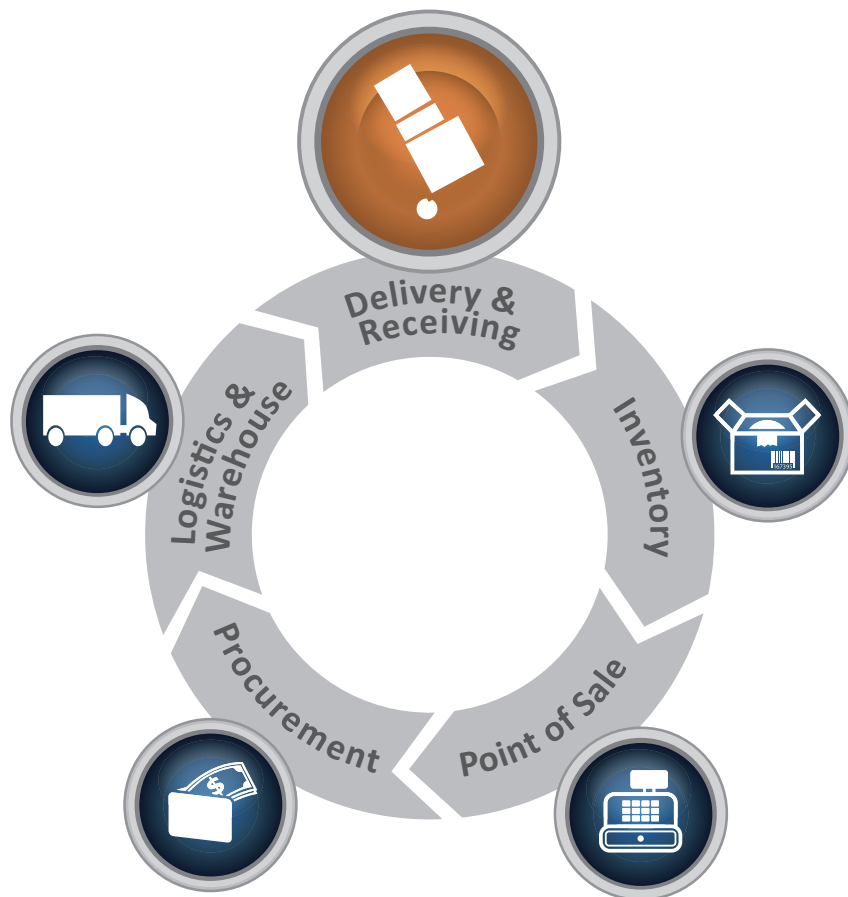
The modular nature of the Profitect solution allows it to quickly be deployed and integrated with data extracted directly from your core systems. With an intuitive user interface, Profitect requires minimal time and resources for implementation, training and management.



With **100% customer success**, Profitect consistently fulfills its commitment to deliver more than **5% profit increase within six months** at major retailers Worldwide.

The Profitect Suite: Paving the Path to Integrated Profit Amplification

The Profitect Delivery and Receiving module is part of a comprehensive suite of software solutions that enables you to quickly discover and actualize untapped profit opportunities across the entire retail value chain. Profitect's algorithms pinpoint measurable profit optimization and growth opportunities through the identification of value chain margin leakage, shrink, waste, process errors, and operational risks and damages – returning intelligent, prioritized actions for increasing profit be it from POS growth, reduced shrink, margin expansion or added operational efficiencies. For more than 16 years, Profitect's expertise has successfully amplified profits for retailers worldwide and delivered immediate ROI supported by modular, quick, non-disruptive deployment of modern, scalable technology and time-tested best practices.



**Capitalize on Profit Opportunities.
Amplify Your Profits Today.**



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